

## SPARK 038

(Matrix Code: **SPARK038.00** for [StartOver.xyz](http://StartOver.xyz) game.)

**DISTINCTION:** Everything happens wordlessly.

**NOTES:** Everything that happens occurs first without words of any kind. Even words themselves – whether spoken, written or thought – are at first wordless. The impression that moves you to communicate occurs first as a wordless urge. Only after you apply words to this urge do they become words that carry meaning. Any communication that you receive is at first wordless. The communication is squiggles on a page or a screen, electrical pulses over telephone lines, or sound waves in the air. Your understanding only comes when you take the initiative to give meaning to the words. You are solely responsible for every meaning you experience.

For example, imagine someone coming over and speaking to you in a language that you do not understand. The words they are speaking are only garbled sounds, no different from wind blowing through trees or water falling over rocks. Even though the person may be speaking real words to you, your Box can apply no wordiness to the words. The spoken words have no impact but a communication will still occur in your mind as a listener. The communication comes wordless, directly from the sounds, facial expression, tone of voice, feelings and gesticulations.

Sign language is also a wordless medium of communication. The symbolic gestures with hands and fingers do not so much represent words as they do concepts. Both “listener” and “speaker” of sign languages smear concepts together in ways that a user of word language could never get away with. And it works just fine.

Look around you now. Find a printed word somewhere. Choose to look at the word as abstract art. The design consists of shapes, curves and colors. It is a form with no meaning. Study how your Box insists on trying to give the familiar but meaningless shapes meaning. Your Box is a meaning-making machine. You often forget who has control of the machine’s meaning channel selector switch.

You are so familiar with working in a verbal reality that you ignore other realities. You think words are more powerful than actions so you make little promises and think that you do not have to keep them. You make witty small talk and jokes while ignoring the manipulations of status transactions. You think reasons or excuses matter or make a difference and offer them instead of results. You think that the meanings you apply to the words that someone else speaks are the one and only true meanings, and then you react accordingly even if many other meanings are possible.

Possibility Management occurs first in the wordless domain. In the wordless domain there are no reasons, excuses, arguments, explanations, justifications, complaints, blaming, praising or idolizing. Meanings are viewed with the suspicion that they have been crafted by the Box to function as triggers for producing in you certain emotional reactions. You then use the emotional reaction to justify doing what the Box wanted you to do anyway. A Possibility Manager outwits this standard Box technology through learning to work on levels that are previous to words. The procedure is to

first take responsibility for doing what you really want to do without hiding behind word constructions such as meanings, reasons, explanations or excuses.

**EXPERIMENTS:**

**SPARK038.01** A Possibility Manager knows that anybody can derive any meaning imaginable from any communication. A Possibility Manager knows that no matter what happens, it has no meaning until he says what it is.

This week, perform the following revolutionary experiment. From this moment on, for the next seven days, every time you have the opportunity to apply a meaning to what someone else says to you, give it the meaning that they are saying, "I love you."