

SPARK 028

(Matrix Code: **SPARK028.00** for StartOver.xyz game.)

DISTINCTION: Before you can create possibility for someone else, you must first create possibility for yourself. The way to create possibility for yourself is to shift identity. A useful identity to shift into is the identity called Possibility Manager.

NOTES: Why is Possibility Manager a useful identity to shift into? Because of the following declaration: A POSSIBILITY MANAGER IS RESOURCEFUL. (Yes, this is a conscious use of is-glue.)

Types of resources include materials, decision making power, organizational territory, personnel, equipment, information, prestige, and recognition, as well as time, skill, intelligence, money, energy, and so on. Standard human intelligence thoughtware presents the linear view that resources such as these are scarce and limited, that only a few people will get to have those resources, and that either you must fight to be one of those few people, or else you relegate yourself to being a victim of the circumstances. Neither fighting nor playing victim includes much possibility for serving others.

The view of Possibility Management is that a Possibility Manager sources resources. If there are apparently not enough resources, a Possibility Manager reinvents reality to include vastly more resources. For example, in the situation where it appears as if a market for a product or service is limited you usually struggle against the competition to try to own a percentage of the market share. A Possibility Manager, on the other hand, might instead use their resources to create completely new market space.

It can be more effective while trying to create possibility for an organization, if a Possibility Manager creates possibility for themselves first. What determines the amount of possibility you have? Your Box. The way to create possibility for yourself is to exchange the Box with which you are normally identified for another Box with greater resources. If you think you are who you usually are, then what is possible for you is what is usually possible for you. If you take on a new identity, then you have access to all of the possibilities inherent in the new Box. The Box called Possibility Manager is designed to include immense possibility.

You naturally shift identity many times a day. You usually do not know that you have shifted identity because in either identity you are still identified. Being identified with the reality inside a Box means that what you perceive from inside of a Box is all that is possible to perceive. It is interesting to note that you go unconscious during the transition from one Box to another Box, just like you rarely notice when you blink your eyes even though for a moment you are completely blind. You can, however, easily observe other people shift identity. For example, you may be having a conversation with someone when their phone rings and they answer. If it is, for example, their Mother, their boss, or the police, the changes you see in their tone of voice, speech patterns, physical posture, attitudes, vocabulary, and so on, can be shocking and sudden. Then as soon as they hang up the phone, they snap back again to the

identity they use as the interface for interacting with you. As a Possibility Manager you make use of this skill consciously.

EXPERIMENTS:

SPARK028.01 Practice shifting back and forth between your usual identity and the identity of a Possibility Manager. This week, whenever you answer a question or make a statement, either to yourself or to another person, speak twice. First speak as your old usual self, then stop, turn around once quickly, and start all over again, this time speaking as a Possibility Manager. The spinning around brings your Box into a momentary liquid state wherein some of the components of your Box can rearrange themselves with each other. While in the liquid state shift from your normal identity to the Possibility Manager identity by snapping your fingers and saying, “A Possibility Manager is resourceful.” The identity of Possibility Manager lives in the space where possibility is a possibility. This space is your new home. With a little practice you will learn to make the transition from one identity to another identity consciously and effortlessly. Notice the possibilities you gain when you take radical responsibility for sourcing the resources.